

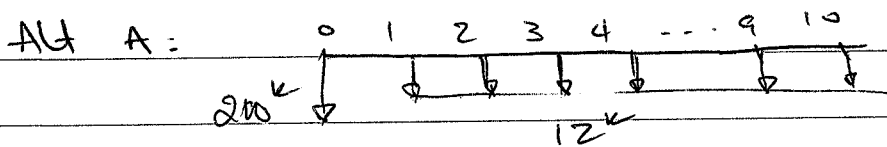
### Example:

Bids from 2 HVAC Contractors on AC systems

	Bid A	Bid B
Initial Cost	\$ 200,000	\$ 240,000
Annual operating Costs	\$ 12,000	\$ 8,000
Useful life	10 years	10 years

$$i = 5\%$$

Draw cash flows & compare bids based on a comparison of total present value costs.



$$PV_A = -200,000 - 12,000(P/F, 5\%, 1) - 12,000(P/F, 5\%, 2) - \dots - 12,000(P/F, 5\%, 10)$$

or

$$\begin{aligned} PV_A &= -200,000 - 12,000(P/A, i, 10) \\ &= -200,000 - 12,000 \left[ \frac{(1+i)^n - 1}{i(1+i)^n} \right] \\ &= -200,000 - 12,000(7.6743) \\ &= -292,092 \end{aligned}$$

Similarly:

$$\begin{aligned} PV_B &= -240,000 - 8,000(7.6743) \\ &= -299,395 \\ &= -301,395 \end{aligned}$$

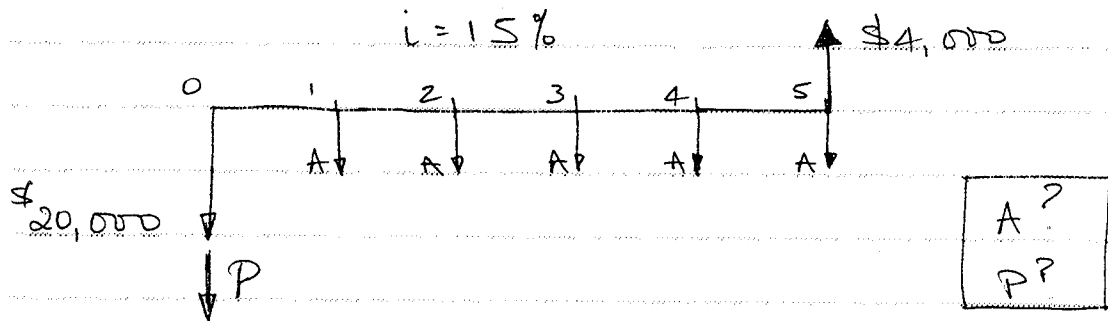
$$PV_A > PV_B$$

⇒ choose "A"

## PRESENT/FUTURE WORTH & UNIFORM / GRADIENT SERIES (EXAMPLES)

- Example 1:
  - Suppose that a \$20,000 piece of equipment is expected to last 5 years and then result in a \$4,000 salvage value. If the minimum attractive rate of return (interest rate) is 15%, what are the following values?
    - Annual equivalent (cost)
    - Present equivalent (cost)
    -
- Example 2:
  - Suppose that the equipment in example 1 is expected to be replaced 3 times with identical equipment, making 4 life cycles of 5 years each. To compare this investment correctly with another alternative that can serve 20 years, what are the following values when MARR=15%?
    - Annual equivalent (cost)
    - Present equivalent (cost)

EXAMPLE 1: SOLUTION



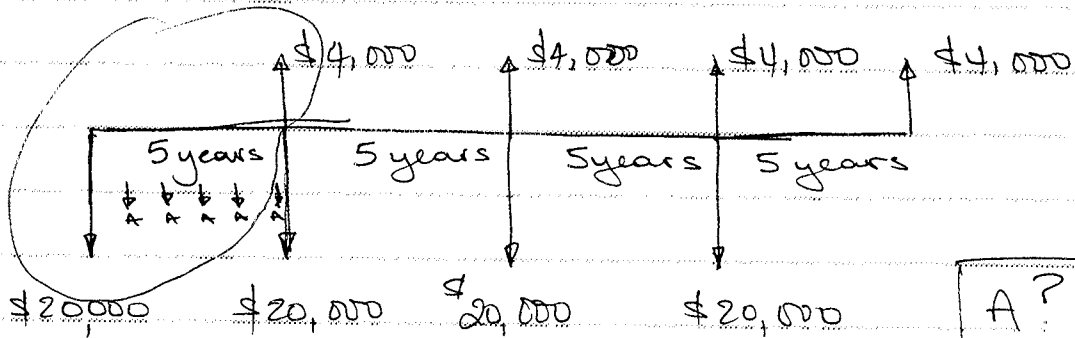
$$\begin{aligned}
 (a) \quad A &= -20,000 (A/P, 15\%, 5) + 4,000 (A/P, 15\%, 5) \\
 &= -20,000 (0.2983) + 4,000 (0.1483) \\
 &= -\$5,373
 \end{aligned}$$

$$\begin{aligned}
 (b) \quad P &= -20,000 + 4,000 (P/F, 15\%, 5) \\
 &= -20,000 + 4,000 (0.4972) \\
 &= -\$18,011
 \end{aligned}$$

Alternatively:

$$\begin{aligned}
 P &= A (P/A, 15\%, 5) \\
 &= -5,373 (3.3522) \\
 &= -\$18,011
 \end{aligned}$$

EXAMPLE 2: SOLUTION



(P/F for each 5-year cycle)

$$\begin{aligned}
 (a) \quad A &= \left[ -20000 + 4000 (P/F, 15\%, 5) \right] (A/P, 15\%, 5) \\
 &= \left[ -20,000 + 4,000 (0.4972) \right] (0.2983) \\
 &= -5,373 \quad (*)
 \end{aligned}$$

$$\begin{aligned}
 (b) \quad P &= -5,373 (P/A, 15\%, 20) \\
 &= -5,373 (6.2593) \\
 &= -\$33,629
 \end{aligned}$$

(\*) NOTE:

Recognize that if the cash flows repeat each cycle, the annual equivalent for one cycle will be the same for all other cycles

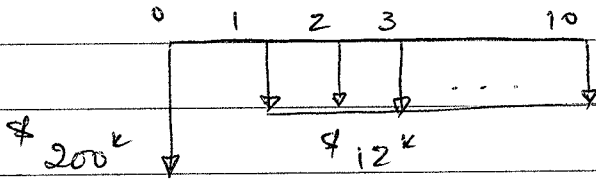
Example:

Bids from 2 HVAC Contractors on AC Units

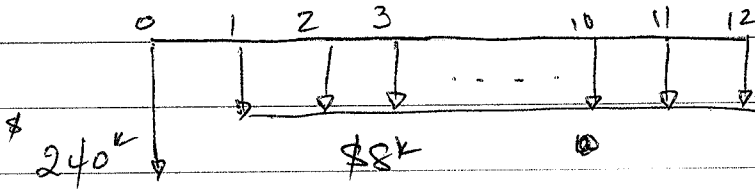
<del>Bid</del>	Bid A	Bid B
Initial Cost	\$ 200,000	\$ 240,000
Annual Oper. Costs	\$ 12,000	\$ 8,000
Useful Life	10 years	12 years

Draw Cash Flows & Compare bids based on comparison of uniform payments costs (EC)  
 $i = 5\%$

Alt. A



Alt B



~~Alt 1:~~ ~~EC = (A/P, i, n)~~

$$EC = \sum_{t=0}^{10} \frac{A}{(1+i)^t}$$

$$EC = A + A/P$$

~~2020~~

~~Equivalent Cost~~

$$\begin{aligned} EC_A &= -200^k (A/P, 5\%, 10) - 12^k \\ &= -200,000 \left[ \frac{(1+i)^n i}{(1+i)^n - 1} \right] - 12,000 \\ &= -200,000 \left[ \frac{(1.05)^{10} (0.05)}{(1.05)^{10} - 1} \right] - 12,000 \\ &= -200,000 (0.1295) - 12,000 \\ &= -25,901 - 12,000 \\ &= -\$37,901 \end{aligned}$$

$$\begin{aligned} EC_B &= -240^k (A/P, 5\%, 12) - 8,000 \\ &= -240,000 \left[ \frac{(1.05)^{12} (0.05)}{(1.05)^{12} - 1} \right] - 8,000 \\ &= -240,000 (0.1128) - 8,000 \\ &= -27,078 - 8,000 \\ &= -\$35,078 \end{aligned}$$

⇒ Alt B is preferred

NOTE:

Equivalent Annual Method (EAM) was used because of unequal useful ~~life~~ lives of alternatives

If comparison based on P, then Net Present Value Analysis (NPV)

## INTEREST COMPOUNDED OTHER THAN YEARLY

$r$ : annual percentage rate (APR)

$i_{\text{per}}$ : periodic interest rate

$i_a$ : annual effective interest rate

$m$ : compounding frequency (i.e. number of interest periods per year)

~~$n$ : number of interest periods per payment period~~

$k$ : number of ~~interest~~ payment periods per year

Step 1: Relate the annual effective interest rate to the APR

$$i_a = \left(1 + \frac{r}{m}\right)^m - 1$$

Step 2: Convert the annual effective interest rate & convert it to equivalent interest for the period of interest.

$$i_{\text{per}} = \left(1 + i_a\right)^{1/k} - 1$$

Example:

To obtain a home mortgage for \$135,000 for 30 years, at 8.5% APR compounded daily. Determine monthly payments and the amount of interest paid over the life cycle of the <sup>loan.</sup> ~~project.~~

(a) Determine  $i_a$  <sup>365</sup>

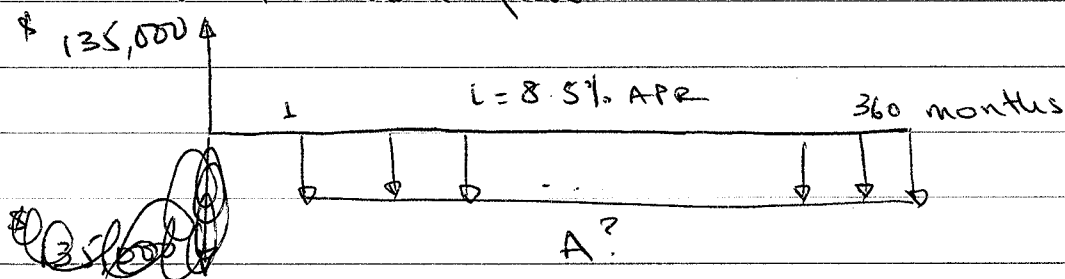
$$i_a = \left(1 + \frac{r}{m}\right)^m - 1 = \left(1 + \frac{0.085}{365}\right)^{365} - 1 = 0.0887$$

(b) Determine  $i_{\text{per}}$  <sup>1/12</sup>

$$i_{\text{per}} = \left(1 + i_a\right)^{1/12} - 1 = \left(1 + 0.0887\right)^{1/12} - 1 = 0.007108$$

= ~~0.007108~~ 0.7108% per month

(c) Draw the cash flow



(d) Determine A (monthly payments)

$$A = P(A/P, i, n)$$
$$= (135,000) \left[ \frac{i(1+i)^n}{(1+i)^n - 1} \right]$$

$$= (\$135,000) \left[ \frac{0.007108(1.007108)^{360}}{1.007108^{360} - 1} \right] = \$1040.87/\text{month}$$

(e) ~~Total~~ Total amount paid

$$\left( \frac{\$1040.87}{\text{month}} \right) (360 \text{ months}) = \$374,712$$

(i.e. \$239,712 in interest)